

# One.Cloud

The Power of one.

## TELIN Infrastructure-as-a-Service

### Product Overview

Infrastructure-as-a-Service, commonly referred to as simply “IaaS,” is a form of cloud computing that delivers fundamental compute, network, and storage resources to consumers on-demand, over the internet, and on a pay-as-you-go basis. IaaS enables end users to scale and shrink resources on an as-needed basis, reducing the need for high, up-front capital expenditures or unnecessary “owned” infrastructure, especially in the case of “spiky” workloads.

### Why TELIN?

- Zero CAPEX w/ Instant scalability
- Quickly to deploy
- Less complex (Easier/cheaper to manage)
- Enterprise Workloads
- Simple Configuration & Control (Easy portal to use)
- High performance/Availability (Multiple DC's)
- Low Latency networking (Layer 2 networking)
- Security/Compliance (We will sign a BAA)

## Let's compare!

Problems with iaaS Retail	Problems with Build your own Cloud
• Loss of brand value (Not your infrastructure)	• CAPEX Intensive: \$500k to \$10M+
• Limited Flexibility and Features	• Long time to Market: 1-2 years
• Low Margins (0-20%)	• Low Margins
• Lack of differentiation (Just another reseller)	• Technically complex (Expensive to manage)

## Common iaaS business scenarios

### Web Applications

TELIN iaaS provides all the infrastructure to support web apps, including storage, web and application servers, and networking resources.

### Storage, Backup

TELIN iAAS gives the user an easy way to increase storage on the fly making it a very good tool for backup services.

For any questions or clarifications, please reach out to us